

Idan Goldberger

EXECUTIVE LEADERSHIP / HEALTHCARE / PHILANTHROPY

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Executive leader with experience building organisations, leading teams and developing partnerships across healthcare and philanthropy. My work spans Australia, APAC and the Middle East, connecting strategy with fundraising, governance and delivery.

PROFESSIONAL EXPERIENCE

CEO and Board Member

Australian Friends of Sheba Medical Centre

March 2021 - present

Lead strategy, people, fundraising and institutional partnerships, working with the board and Sheba's executive and clinical teams.

- Co-founded the Australian operation and recruited a board across three states.
- Lead strategy, staff, budgets, governance and fundraising.
- Negotiated and advanced partnerships with Australian health institutions, including NSW Health, Peter MacCallum Cancer Centre, Monash University, St Vincent's Health Australia and Silverchain.
- Led strategy, sponsorship development and delivery of the ARC Asia-Pacific Summit 2025 in Melbourne: 400+ attendees, 188 organisations, 17 countries and A\$520,000 sponsorship.
- Contribute to ARC's development across APAC and the Middle East through hospital relationships, regional discussions and proposals for collaboration.

Executive Director, Victoria and South Australia

United Israel Appeal Refugee Relief Fund

2015 - February 2021

Managed an annual major-donor campaign of approximately A\$15 million and served on the executive leadership team.

- Annual major-donor giving grew by 15-20% in each of four consecutive years.
- Led campaign strategy, major-donor relationships, events and gifts in wills, with coordination across Australia and the Middle East.
- Worked with the board, colleagues and supporters to sustain donor relationships over time.

PROFESSIONAL EXPERIENCE / CONTINUED

Fund Development Manager**Sapir Academic College**

2012 - 2015

Established the college's donor-relations function, reporting to the President and Dean of Students.

- Built the donor database, workflows and reporting.
- Secured philanthropic and grant support for scholarships and social programmes, working with foundations, companies and individual donors.
- Prepared proposals and reports connecting institutional priorities with supporters' interests.

Team Leader, then National Call Centre Manager**Call Yachol and Bezeq Online**

2010 - 2012

Progressed from inclusive team leadership at Call Yachol to leading a national service operation at Bezeq Online.

- At Call Yachol, led 22 employees with disabilities delivering sales and customer service for corporate clients.
- Then established and managed a 150-person operation at Bezeq Online through seven team leaders, with responsibility for recruitment, training, performance and service delivery.

EDUCATION

MA, Contemporary Middle Eastern Studies

Tel Aviv University

BA, Middle Eastern and African History

Tel Aviv University

REGIONAL EXPERIENCE & LANGUAGES

Regional experience: Australia, APAC and the Middle East.

Languages: Hebrew, native; English, fluent; German, working proficiency; Arabic, basic.

CONTACT

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